

PROGRESS NOTES

JUNE 2008

WoundExpert[®]

Software for Wound Management

INFORMATION FOR WOUND MANAGEMENT » A WOUNDExpert[®] PUBLICATION

Volume 5, Issue 3

Inaugural Users Group Meeting: June 24th @WOCN

Net Health is sponsoring an inaugural **WoundExpert Users Group** luncheon coinciding with the WOCN conference.

Tuesday, June 24th from 11:30am – 2:00pm in the Solaris restaurant at the Orlando World Center Marriott.

Moderated by Susan Tracey, RN, CWOCN, of the Wound Healing Program at Overlook Hospital, the topic will be **Using WoundExpert to Address Prevention, Incidence and Prevalence**.

Space is limited, so please reserve your spot by emailing feedback@woundexpert.com.

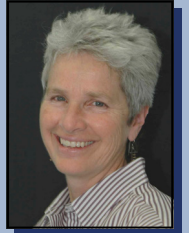


Net Health is again pleased to support our relationship with the **WOCN Society** as an exhibitor at the 40th annual Conference, June 21-25, at the Marriott World Center Marriott in Orlando, FL. Please stop by booth #417 and say, "Hello."

Net Health is proud to support Dr. William J. Ennis, DO, MBA, and conference chairman of **Wound Care Specialization, Science, Technology**, July 17-19, in Chicago. SST is a "mini-residency" mirroring the St. James' Hospital Wound Care Fellowship, the only residency program in the U.S. adding wound credentials to board certification for surgery, internal medicine and family medicine candidates. Come say hi at Booth #5!



Profile: Paula Kreissler, Owner/Manager Wound Care Clinic—ESU, Inc., Savannah, GA



What are your favorite parts of WoundExpert?

From my perspective I love the entire system and we are looking forward to transitioning to the new version! I will say that being able to access all information from anywhere that has an internet connection is my favorite part. I can be anywhere in the world and get any information I need — either by facility or by patient. Also, it is great to have just one system for the entire staff to access for their role in the company. Whether it is the medical or administrative staff, we all work in WoundExpert.

Our providers love being able to chart electronically. All the information needed is right there. From the first visit on, all the records are accessible to all providers without pulling the chart or older records. No handwriting, no more forms to keep up between multiple sites-of-service, no more thick charts which take up storage space.

When an insurance company needs records for a treatment, we are able to go right to the date and print out what they need. We don't have to go hunting through paper files. Before we implemented WoundExpert, I was buying filing cabinets regularly. In our second clinic we still are only using a quarter of the space of the original filing cabinet. Of the paper forms we do have, we scan them into the WoundExpert patient file so they too can be accessed electronically. So the bottom line is we are much more efficient and happier.

The Savannah, Ga., Chamber of Commerce voted you "Business of the Year". The year before, you were "New and Emerging Business of the Year". It's not often you see healthcare as emergent business. Tell us about your experience.

It is awesome to be recognized so visibly in the community. Our five CORE Values are at the center of our success: 1) We respect everyone every second of every day; 2) We always put the patient first; 3) We profitably heal every patient; 4) We keep a smile on our face and laughter in our heart; 5) We add value to our lives and others by always acting and speaking with kindness. Before any prospective employee is hired they work in our clinic on a trial basis to ensure they will genuinely embrace these values. Also, part of the criteria for the nomination was use of technology. As I have said many times before, WoundExpert plays a very critical role in our success.

I know that you started with FedEx as a courier back in that organization's infancy. How do you get from delivering packages to healing wounds?

Twenty of those twenty-five years at FedEx were in management. After leaving FedEx I was confident I could take everything I learned as a leader there and be successful if I applied it appropriately. To me, it all goes back to a fundamental dedication to delivering excellent service and expecting no less from each and every member of your team.

(Continued on page 2)

WoundExpert Announces New Director of Quality



Patrick Colletti, President of Net Health Systems, is please to announce that Sheila Cougras, RN, BSN, has joined the Net Health team as Director of Quality.

Sheila's primary role is clinical content expert for WoundExpert, maintaining regulatory standards for WoundExpert. She also directs activities related to quality assurance including development of quality standards for the clinical and reimbursement portions of the WoundExpert EMR software.

"It's a very exciting time to be working at Net Health systems with the launch of WoundExpert's new version. I am privileged to have the opportunity to provide quality assurance with regards to ensuring that WoundExpert software is in compliance with regulatory standards and requirements. Joining this high-caliber team has been an honor, and I look forward to supporting the continuation of delivering excellent customer support and exceptional clinical documentation software."

Before joining Net Health, Sheila held many healthcare leadership roles, with her most recent as a regional director of clinical operations at a wound care disease management company. During her tenure within the company, she also had the opportunity to work as a Wound Care Nurse Manager and Program Director. Career highlights also included Director of Surgery and Perioperative Services at Level I Trauma Hospital.

Net Health News



Net Health is pleased to welcome Nate Stelzner as a member of the development team. Nate supports WoundExpert design, coding, and reporting. Prior to joining Net Health, he worked as a software developer for USG Insurance Services, Inc. He graduated in December of 2004 from Indiana University of Pennsylvania.

Did You Know?

The Joint Commission's National Patient Safety Goals for 2008 include directives for accurately and completely reconciling medications across the continuum of care.

WoundExpert's latest release assists clinic compliance with this directive through a new Medications module. This module records all patient medications, whether those medications were started prior to admission, during treatment by the program physician/extender, or during treatment by the patient's primary care physician. Hand-off to the next care provider is as simple as printing a report.

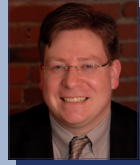
To schedule a demo, please contact Client Services via Feedback or by email feedback@woundexpert.com for more information.

Profile—continued from page 1

What are some challenges that your clinics will face in the next 12-24 months?

The biggest challenge we face is our growth rate. As the owner of a small business I wear many, many hats. To grow effectively and without affecting the care the patients receive I need to be working on the business at the same time I am working in the business. Of course the budget has to be able to handle any additional staff I may need to bring on to take on some of the responsibilities I still have, such as sales and marketing, payroll, etc. Staying current with any potential legislative changes relative to Medicare and Medicaid is always an ongoing challenge.

ProgressNotes 2.0



As promised in our last issue, we have established a formal Editorial calendar for ProgressNotes, noted at right.

Our goal is to offer a deeper discussion on specific topics of interest to our user community at large. We are particularly interested to hear how our clients have used WoundExpert in documenting clinical efficacy and operational efficiency in abstract submissions, conference posters, educational sessions, and journal articles. We are committed to supporting our client's efforts for improving the standard of chronic wound care, and welcome the opportunity to expand this discussion through ProgressNotes.

We are also interested in exploring other technological venues for discussion of relevant topics. Podcasts, Twitter, blogs; a wide variety of discussions can be held in many different ways. To this end, later this month, we will direct users to update their email addresses in order to receive ProgressNotes via email.

Our next edition will focus on **physician documentation**, and as always, if you have thoughts or would like to be a content contributor in upcoming issues, please contact us via "Feedback" or email marketing@nhsinc.com.

Voice of our Clients: Osceola Regional



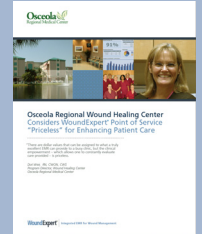
Dot Weir, RN, CWON, CWS, Manager of the Osceola Regional Wound Care Center in Kissimmee, FL, is featured this month as our newest client testimonial, found at www.woundexpert.com.

Dot is a member of WoundExpert's Clinical Advisory Board and Editorial Board of Today's Wound Clinic, available by subscription and online at www.todayswoundclinic.com. In the current Spring 2008 edition, "Get the Facts: Utilizing a Comprehensive Wound Clinic Documentation System," Dot provides a clinical perspective of WoundExpert's capabilities.

Her insightful article highlights the necessity for comprehensive wound clinic documentation and the patient and referral source satisfaction that WoundExpert brings. Please check out the entire Osceola Regional testimonial on our website.

Upcoming Issues

- 3Q08: Physician Charting
- 3Q08: Paperless Charting
- 4Q08: HL7 Integration
- 4Q08: New Release Features
- 1Q09: Inpatient / Acute Care
- 1Q09: Long Term Care



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